



Farmers and Ranchers: Guide to Commercial Bank Credit

Ben Gisin

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Farmers and Ranchers Guide To Commercial Bank Credit is for the producer who wants that extra negotiating edge in obtaining adequate financing. The chapters are packed with information and concepts that may require more than one reading to fully understand. But time is precious to us all. Every effort is made to discuss only key concepts, in plain English, that are of consequence. As long as credit dollars make up such a sizable portion of our means of exchange, this book will have relevancy/

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