



Hardball for Women: Revised Edition

Pat Heim, Susan K. Golant

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In **Hardball for Women**, Pat Heim shows women how to break patterns of behavior that have put them at a disadvantage in the business world of men. Whether the arena is a law firm, a medical group, a corporation, or any other work environment, **Hardball for Women** decodes the male business culture and gives readers strategies on how to use its rules to get ahead—and stay ahead. Readers will learn to:

- Be assertive without being obnoxious
- Display confidence
- Engage in smart self-promotion
- Lead both men and women—and recognize the differences between them
- Use “power talk” language to your advantage

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