



# **Insider Secrets to Financing Your Real Estate Investments: What Every Real Estate Investor Needs to Know About Finding and Financing Your Next Deal**

*Frank Gallinelli*

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**Insider Secrets to Financing Your Real Estate Investments: What Every Real Estate Investor Needs to Know About Finding and Financing Your Next Deal** Frank Gallinelli

**Everything real estate investors need to know about finding, financing, and closing real estate investment deals**

Navigating the complexities of real estate financing can be a major obstacle for the real estate investment novice. Now this quick-reference guide arms them with a road map for finding, evaluating, and financing golden investment opportunities. From due diligence made easy, to writing winning loan proposals, to successfully negotiating with sellers, to making sense of closing statements, *Insider Secrets to Financing Your Real Estate Investments* covers all the bases. Using dozens of annotated forms and checklists, Frank Gallinelli tells you what you need to know about:

- Selecting the best real estate investments for individual investor needs
- What lenders are really looking for in real estate investors
- Creating winning loan presentations
- Closing statements and what to expect when the deal is sealed

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